



Kane Kessler Accelerates Cloud Strategy with NetDocuments

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New York City and Salt Lake City – November 20, 2019 – NetDocuments, the leading secure cloud-based content services platform for law firms, corporate legal teams, and compliance departments, announced that Kane Kessler, a New York City law firm, has selected and implemented NetDocuments as its document and email management platform.

Prior to selecting NetDocuments, the firm's Technology Committee had defined several key requirements including the ability to easily and accurately search for content, secure content to specific practice areas, as well as organize content by document type and practice area. Data security and protection, which were the most salient concerns, convinced them to select NetDocuments.

In order to ensure that the needs of the users were met, Kane Kessler partnered with EIM International, a long-time NetDocuments integration partner. They established focus groups across each of their departments, incorporating various users from managing partners to legal assistants. This collaboration was maintained throughout the planning and project phases. The team identified practices and preferences which led to firm-wide adoption of the NetDocuments platform.

According to the firm, selecting a cloud solution went a long way in addressing specific security requirements. Ultimately, they realized that NetDocuments would fulfill these needs since they are cloud-built providing Kane Kessler's users the technology to best manage client work.

“One thing that has always impressed us about Kane Kessler is the desire of the firm’s attorneys to roll up their sleeves when it comes to technology selection, advocacy, and adoption,” stated Debra Parrish, Executive Director, EIM International. “Right from the beginning, the firm’s managing partners provided the executive buy-in necessary to make this entire project a success.”

Since the firm’s NetDocuments roll-out, the feedback has been extremely positive. Users are able to work more efficiently while complying with information governance policies. “Integration and adoption of new technology, especially one which provides for advanced security protocols, can be a challenge, but we stood by our mission throughout the project. With NetDocuments, you can work from anywhere, at any time on your documents in a secure environment,” concluded Ms. Rickie Abrams, the firm’s Administrator.

“We are excited to support Kane Kessler’s commitment to the cloud and the NetDocuments platform,” stated Leonard Johnson, SVP of Partners, NetDocuments. “Also, the work provided by EIM International underscores the ability of our integration partners to deliver for our customers.”